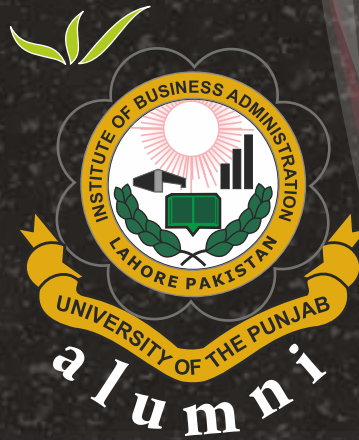


# IBA-PU Alumni Association

[www.ibapualumni.org](http://www.ibapualumni.org)



## ANNUAL MAGAZINE

# 2014



Institute of Business Administration

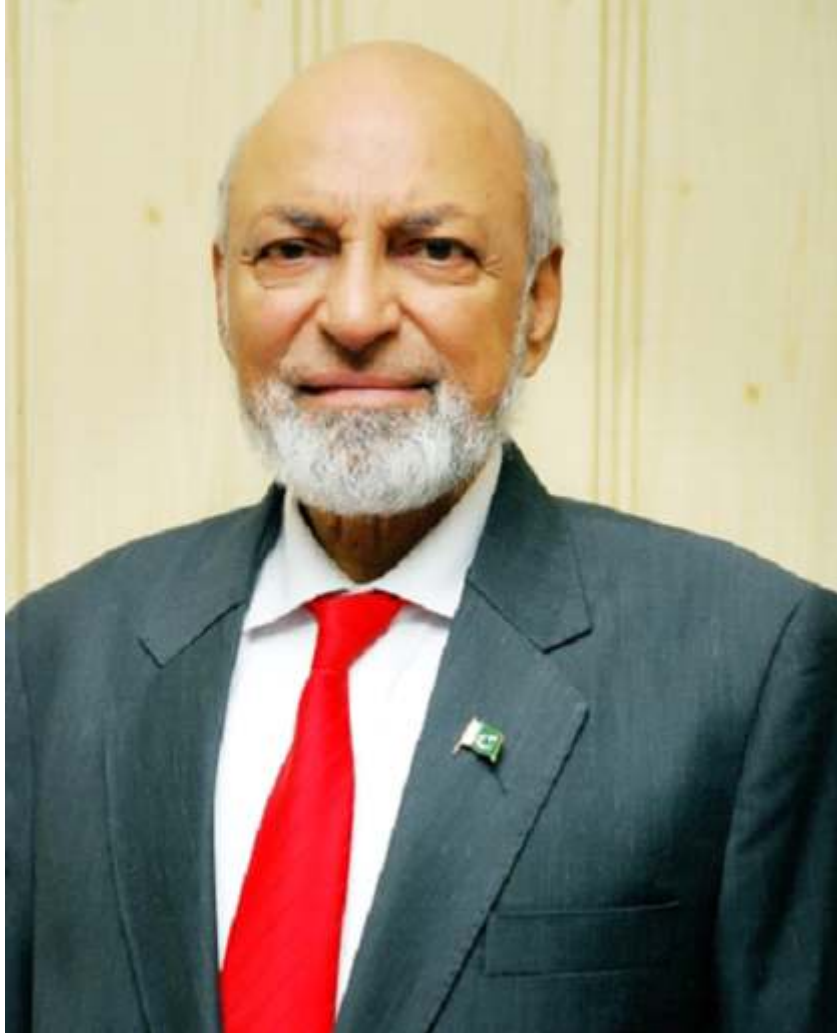
University of the Punjab

Quaid-e-Azam Campus, Lahore

[www.ibapu.edu.pk](http://www.ibapu.edu.pk)







**Prof. Dr. Khawaja Amjad Saeed, Founder Director IBA  
(1936 - 2014)**

During the start of the year we lost Prof. Dr. Khawaja Amjad Saeed who was a versatile scholar, a prolific writer and a great professional with an outstanding academic and professional record. He always be remembered for his excellent contribution in the field of education, accounting, auditing etc. He is role model for a large number of aspiring students and professionals. His hard work and immense work in the field of commerce, accounting, business administration and other market oriented subjects along with rich practical experience made him a public figure. He was wonderful orator with a blend of updated knowledge on the variety of subjects. He was true patriotic Pakistani and always thinking and talking as to how to make Pakistan more prosperous and welfare state. His contribution with enormous research work in the form of books, articles, presentation and recorded lectures will always be remembered as "Great Professional Scholar". We also pray, May Allah (SWT) rest his departed soul in eternal peace, bless him Janat ul Firdous, and give his family fortitude to bear this loss. Ameen.

The Executive Committee of IBA-PU Alumni Association has decided to dedicate this Annual meeting of the Association-2014 and Annual Magazine as a Special Issue covering the brief career profile of Prof. Dr Khawaja Amjad Saeed and his contribution specially for the IBA, Hailey College of Banking & Finance, University of the Punjab and the profession to pay homage to this great scholar.

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IBA-PU Alumni Association  
IBA, Quaid-e-Azam Campus  
University of the Punjab, Lahore

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Patron-in- Chief  
Director, IBA,  
University of the Punjab, Lahore

**Executive Committee:**

Raza Saeed - President  
Muddassir Latif Rawan - Senior Vice President  
Athar Ehsan-ul-Haq - Vice President  
Muhammad Anas Ganaie - General Secretary  
Sheikh Muhammad Umer - Treasurer  
Asad Ali Minhas - Joint Secretary  
Sajjad Kirmani  
Shahid A Mian  
Khawaja Muhammad Almas  
Sheikh Azam Nazir  
Muhammad Akbar  
Malik M. Mubasher Khan  
Fauzi Saleem

**Sponsors**

## MESSAGE FROM THE DIRECTOR



**Prof. Dr. Muhammad Ehsan Malik**

I feel pleasure on this occasion that IBA-PU Alumni is organizing Annual Dinner 2014. IBA enjoys national as well as international reputation for the excellence of its business studies programs and the strength of the research achievements. Since its establishment in 1972, it has blossomed into a distinctive institution of academic excellence not only in Pakistan but also in the world. We are justified to be proud of its accomplishments towards building it into an institution of exemplary quality in business education and research. IBA has re-launched its Ph.D and M.Phil program from this year and 10 research scholars for Ph.D and 20 research scholars for M.Phil have been admitted in first batches of these research oriented degree programs.

Alumni who have always been ambassadors for the institute all around the world, can also play a significant role of torchbearers. I hope that this grand reunion of IBA-PU Alumni at its Annual Dinner would provide forum to interact and to exchange of views among them to enable the students to face the challenges of the 21st century and to play role as external source to uplift the name of IBA-PU worldwide.

I trust and wish that with the current teaching, research and alumni strengths, IBA will keep providing the best business education to its students and has already emerged as one of the most renowned business institute in Pakistan.



## MESSAGE FROM THE PRESIDENT



Raza Saeed

It is indeed very heartening to note that IBA-PU Alumni Association is organizing the Annual function as regular activity with increased zeal and zest. With the passage of time and increase in number of membership, the enthusiasm amongst our fellows was evident. I congratulate all members of The IBA-PU Alumni Association, University of the Punjab for their support and active participation in the activity of The Alumni IBA-PU.

I still believe that importance and constructive activities after the formation of Alumni Association has not been realized. The Alumnus, by way of paying back can make its lot of contributions to their Alma Mata by suggesting and creating means to raise the Market Value of its graduates at par with the International standards and financial support to achieve these objectives. We need to devise a mechanism where such constructive ideas and support may be transformed into practical reality.

At the end, I wish to thank all the members of the Executive Committee of our Association for the devotion, time and commitment with the profession to make each event memorable. I am also thankful to all sponsors for the continued support to make it possible to organize Annual function in such a grand way.

I wish the Alumini every success and growth in the years to come!

## IBA-PU ALUMNI ASSOCIATION - EXECUTIVE COMMITTEE



**Raza Saeed**  
President

**Raza Saeed** (MBA 1979-81)- a seasoned banker and a finance professional with over 35 years experience. He is also having membership of the Professional bodies i.e. FCMA, AICS, IBP and CIA. Presently he is working in BOP as Secretary to the Board. He is President of Banker Avenue Co-Operative Housing



**Athar Ehsan ul Haq**  
Vice President

**Athar Ehsan-ul-Haq** (MBA 2000-02)-Also the General Secretary of IBA-PU Alumni Association, a young successful businessman that joined his family business of Fuel stations.



**Muhammad Anas Ganaie**  
General Secretary

**Anas Ganaie** (MBA 2002-04)-Majors in Marketing with expertise in Industrial Sales & Relationship Management. At Present, belongs to B2B Event Management industry.



**Sajjad H. Kirmani**  
Member EC

**Sajjad Kirmani** (MBA 1979-81)-Founder/CEO of INFOGISTIC with over 25 years of proud professional history with giants like Coca-Cola Corporation & NetSol and rated as Best CIO of the year 2010. He also holds another post graduate degree in Computer Sciences from University of



**Muddassir Latif Rawn**  
Senior Vice President

Assistant Professor at IBA-PU

**Mr. Rawn** is having two Master Degrees (M Com. and MAS) and LLB from University of the Punjab. He secured Third position in M.Com. He is holder of three professional post graduate diplomas i.e. DCMA, Diploma in Labour Law with distinction and Diploma in Taxation Laws. He has vast teaching experience at post-graduate and undergraduate level. His areas of special interest include Taxation Laws, Mercantile Laws, Corporate Laws, Labour laws Corporate Finance and Corporate Governance. Currently he is pursuing his Ph.D in Business



**Sheikh Muhammad Umer**  
Treasurer

**Sheikh Muhammad Umer** (MBA 1995-1997)-A successful businessman and currently Executive Director-Toyota Ravi Motors, and Director-Ravi Exchange Co.



**Asad Ali Minhas**  
Joint Secretary

**Asad Ali Minhas** (MBA 2001-2003)-Majors in Marketing; joined family businesses of Auto parts factory & CNG station. He has served as Secretary Finance of LG&RD, an 800 Kanal Society

## IBA-PU ALUMNI ASSOCIATION - EXECUTIVE COMMITTEE



**Shahid A Mian**  
Member EC

**Mian Shahid Akhter** (MBA 1979-81)-A seasoned & professional marketer. At present, he is Director Marketing- PTV. He has an experience of more than 25 years in electronic media marketing and advertising industry of Pakistan



**Khawaja Muhammad Almas**  
Member EC

**Khawaja Muhammad Almas** (1981-83) - A proud IBA Alumni, a seasoned banker having 28 years banking experience. He has been heading various senior positions in Commercial and Corporate Banking Groups.



**Muhammad Akbar**  
Member EC

**Muhammad Akbar** (MBA2000-02)-Majors in Finance, is young banker serving BOP as Head Mortgage Financing since 2003. He has earlier successfully worked in the area of Product Development, Consumer & SME Financing



**Sheikh Azam Nazir**  
Member EC

**Sheikh Azam Nazir** (1982-84) Majors in Finance, over 25 years experience in Administration, New Developments, & Marketing. Currently promoting advancements in Agriculture, encouraging Corporate Farming & Civil Social Responsibility



**Malik M. Mubasher Khan**  
Member EC

**Malik M. Mubasher Khan** (2004-06) has diversified experience of over 16 years with BOP & ABL at different levels. Presently he is working as Wing Head, Audit & RR Group at ABL.



**Fauzi Saleem**  
Member EC

**Fauzi Saleem** (MBA 1978-80) He has served as the Chief Executive of Sara Lee Pakistan, a US based multinational. He is now associated as Chief Operating Officer of Samsol International (Pvt) Ltd.



## A Versatile Scholar with a Rare Blend of Academic and Professional Qualifications



**PROF. DR. KHAWAJA AMJAD SAEED** was a versatile scholar with a rare blend of academic and professional qualification. Being a Chartered Accountant and Cost & Management Accountant, besides holding two masters (M.Com from Pakistan and MBA from American University of Beirut holding a Charter from New York), he has written over 30 books, travelled abroad extensively and contributed several articles published at home and abroad. His academic, publication, consulting and research work extends to 100 plus countries of the at home and abroad. His academic, publication, consulting and research work extends to 100 plus countries of the World. He is a rare Professor who has rendered his services in all the five Continents of the World.

The Executive Committee of IBA-PU Alumni Association has decided to dedicate this Annual meeting of the Association-2014 and Annual Magazine as a Special Issue covering the brief career profile of Prof. Dr Khawaja Amjad Saeed and his contribution specially for the IBA, Hailey College of Banking & Finance, University of the Punjab and the profession to pay homage to this great scholar.

### A) Academic Qualifications

B. Com: With double honors from Hailey College of Commerce, constituent college of the University of the Punjab, Lahore with specialization in Economics of Transportation and Advanced Accounting & Auditing (1957). Was the only candidate with this distinctive position in the University of the Punjab

M. Com: University of the Punjab, with specialization in Advanced Accounting and Cost Accounting (1959). Ranked No. 2 in order of merit with above 60% marks,

MBA (with Thesis): American University of Beirut, Lebanon (with Charter from State of New York, USA) with emphasis on Accounting Theory, Auditing, Controllership, Financial Analysis, Managerial Economics, Comparative Management, Portfolio Management and Quantitative Methods (1970). This University was granted accreditation in the United States in 2004 from the Middle States Commission on Higher Education, USA.

LLB: With distinction in a specialized field of Law, University of the Punjab, Lahore (1976).

Ph.D: From Los Angles, California, USA with doctoral dessertation on "Survey and Analysis of Financial Disclosure in Corporate Sector for Public Use; A Case Study from Pakistan"(1981).

### B) Professional Qualifications

Diploma from British Tutorial Institute, London in Industrial Accounting through correspondence course (1964).

Chartered Accountant (FCA) from the Institute of Chartered Accountants of Pakistan with training from A.F. Ferguson & Co., reputed firm of Chartered Accountants and management consultants in Pakistan (1966). Cost & Management Accountant (FCMA) from the Institute of Cost and Management Accountants of Pakistan (1971).

Attended special course in "Project Development: Industry and Infrastructure" at the United Nations Asian Institute of Economic Development and Planning, Bangkok and was inscribed as its Fellow (1971).

Certificate in teaching in Project Analysis from the Economic Development Institute of World Bank, Washington D.C (1979), USA.

Certified Management Accountant (FSCMA) of the Society of Certified Management Accountants of Srilanka (2000).

2. Had 51 years experience (43 years teaching at graduate, post - -graduate and doctoral level in University and 8 years in corporate world.
3. Served in all cadres in University of Punjab service from 1965 to 1996. Finally retired as Pro Vice Chancellor. Served as founder Director of the second business school in Pakistan and the first one in the Province of Punjab. After retirement, served for 7 years in private sector business schools and since February 10, 2003 served as Founder Principal Hailey College of Banking and Finance, 5<sup>th</sup> Constituent College of the University of Punjab, Lahore where new and innovative programs in the area of Banking and Finance, International Trade, Insurance and Risk Management, vocational courses in Agricultural Credit Analysis Techniques are being taught. Had taught courses in Commerce, Accounting, Corporate, Mercantile and Industrial Laws, Taxation, Economics, Production and Operations Management, Marketing, Strategic Management, Market Research, Auditing, Research Methodology, Managerial Polices, Cost Accounting, Financial Analysis, Management Consulting, Consumer Behavior and Comparative Management.
4. Had been honored with several gold medals, domestic and international awards.
5. Had carried out applied research at home and on behalf of APO Tokyo, ILO Geneva, ICFTU, Brussels, King Abdul Aziz University, Jeddah, TWARO, Japan and Colombo Plan Secretariat, Sri Lanka.
6. Had edited several books on case studies (five at home and two abroad).
7. Had Authored 31 books in the following areas:
  - Auditing, Accounting and Financial Reports.
  - Corporate, Mercantile and Industrial Laws
  - Taxation
  - Economics
  - Management
  - Information Technology
  - Strategic Management

## **CONFERENCES & SEMINARS**

Participated and delivered lectures and contributed papers in various conferences and seminars at National, Regional and International Levels.

National Level: Participated in over 800 national seminars and conferences. Areas covered are given below  
Office Management, Inventory Management, Economics, Statistics, Foreign Investment in Pakistan, Cost Controls and Cost Reduction Techniques, Industrial Relations, Project Management, Business Communication, Financial Forecasting, Financial Management for Non-Financial Executives, Business Planning, Organizational Structures, Motivation, Marketing and Sales Management, Financial Statements Analysis, Export Promotion, International Accounting Standards, Controlling Administration Cost, Quality Control, Profit Planning and Budgetary Control, External and Internal Audit of Banks, Prevention of Frauds and Forgeries, Financial Analysis and Lending Decision, Total Quality Management, ISO 9000, Management Audit, Reengineering, Balanced Score Card, Target Costing, Activity Based Costing, Value Chain Management, Enterprise Resource Planning, and Related aspects.

GLOBAL CONTRIBUTIONS

## AMERICAS

## North America

In 1979, while attending an International Seminar on "Project Analysis" at the Economic Development Institute of World Bank, Washington, D.C. delivered several presentations and contributed a case on Pakistan International Airlines.

Delivered several lectures in East-West Centre, Hawaii in 1984 and was on visiting assignment for six weeks in Pacific and Asian Management Institute, Hawaii University, Honolulu, USA.

During 1984, visited ten top business schools of USA and had productive interactions with Deans of these schools. These business schools included University of California, Los Angeles and Berkley, Stanford University, Harvard University, MIT, New York University, Colombia University, Pennsylvania University, Chicago University, San Francisco University and University of Southern California, Los Angeles.

Visited many States of USA and attended international Conferences/Meetings and made humble contributions during 1984 to 1998.

Delivered a presentation on "Corporate Management Concept" in Ohio State University, Cleveland, USA in 1986.

Presented a paper on "Workers Self Management: A case study from Pakistan" in Cornell University, New York State in 1991.

Delivered a presentation on "Management Education in SAARC Region" in Halifax, Canada to 35 Deans of Business Schools of Canada in 1994.

Visited Society of Management Accountants in Hamilton in 1994 and had productive meetings with top executives.

Attended IFAC governing council meeting in New York (1998).

Attend IFAC Education Committee in New York in 2005 and served as Technical Advisor.

Attend international conferences on MIS held in Omaha, Nebraska and contributed in plenary sessions.

Visited University of Waterloo and York, and held discussion of mutual interest in 2007

Met Dean, head of department of business school of Wichita State University, Kansas in 2007 and discussed matters of academic and research interest.

## Latin America

Contributed a paper for the fourth International Conference in Accounting Education held in Mexico in 1982 under the auspices of International Federation of Accountants (IFAC).

Actively participated and richly contributed in the meeting of Governing Council of IFAC held in Buenos Aires, Argentina in 1999.

## EUROPE

## Belgium

Contributed a research study on "Motivation for Productivity" for International Confederation of Free Trade Unions, Brussels (ICFTU-1983).

## France

Participated in the Second European Accounting Conference in Paris in 1985 and also attended meeting of Financial and Management Accounting Committee of IFAC.

Attended 15th World Congress of Accountants and contributed a paper in the Seminar organized by International Association of Accounting and Research of IFAC (1997).

## Germany

Attended IFAC-FMAC meeting in Duseruldof in 1989 and delivered a presentation on "Developments in Management Accounting in Pakistan" to twelve countries representatives.

In 1998, attended IFAC Governing Council meeting in Berlin and delivered presentation on "Management Accounting Developments in Pakistan".



Prof. Dr. Khawaja Amjad Saeed  
with IBA Alumni



**Spain**

In 1993, participated in the World Management Forum and delivered a presentation on the “Role of AMDISA (Association of Management Development Institutions in South Asia) in Management Developments in South Asia” in Barcelona.

**Switzerland**

Contributed a research study on “Promotion of Industrial Peace in Pakistan” for ILO, Geneva (1981).

Contributed another research study entitled “Settlement in Public Service” for ILO (1985).

Presented a paper on “Export Management Training in Pakistan” for UN-ITC, Geneva (1986).

**Turkey**

Contributed a paper on “Workers Self Management – A Case Study from Pakistan” for a Conference held in Istanbul in 1987.

**United Kingdom**

1 In 1979 and 1988, visited various accounting professional institutes in London.

2 In 1986, contributed a case on “Management of Cost and Prices for Exports” in Cambridge. This was later printed by UNITC, Geneva for international circulation and use in export management programs.

3 Had interactions with several professional institutes and universities. Delivered lectures in several U.K. Universities including Dhuram University where I visited twice. Also visited London

Business School and attended a Course on “Strategic Management” held in Dhuram University under the auspices of Commonwealth Secretariat, London (1992). Presented a case study from Pakistan in the area of “Innovation in Management” in Dhuram University in 1993.

4 In 1997, visited Chartered Institute of Management Accountants (CIMA), Association of Certified Chartered Accountants (ACCA) and School of Finance and Management, London and held discussions on academic and research matters.

**ASIA**

1 Extensively visited several countries of Asia and delivered lectures, conducted management development programs, contributed papers and interacted with scholars in 18 Asian Countries which included: Lebanon, Saudi Arabia, Thailand, Hong Kong, India, South Korea, Sri Lanka, Singapore, Japan, UAE, Malaysia, Bangladesh, Nepal, Indonesia, Iran, Maldives, China and Bhutan.

**AUSTRALIA**

1 In 1986, chaired technical workshop on “Information Resources” in the 11th CAPA (Confederation of Asian and Pacific Accountants) Conference in Melbourne.

2 In 1990, attended IFAC-FMAC meeting in Perth and participated in global developments in the area of Financial and Management Accounting.

3 Participated in Convention 1992 of the Australian Society of CPAs. Visited Sydney University and exchanged views on mutual interest.

**AFRICA**

1 Visited Egypt in April 1969, met scholars and visited historical places in Cairo & Alexandria.

2 During 1985, gave presentation in Rabat, Morocco in IEOSCO – Islamic equivalence of UNESCO.

3 In 1999, attended Governing Council Meeting of International Federation of Accountants (IFAC) held in Cape Town, South Africa.

**MEMBERSHIPS OF PROFESSIONAL BODIES:**

He was the member of the following professional bodies:

- Fellow Member (FCA) of the Institute of Chartered Accountants of Pakistan (1966).
- Fellow Member (FCMA) of the Institute of Cost and Management Accountants of Pakistan (1971).
- Founder President of the Institute of Chartered Managers and Secretaries, Institute of Taxation Management and Institute of Marketing Management, Karachi (1990).

## Distinguished Alumni Members



**Mr. Shaukat Tarin**

Mr. Shaukat Tarin was born in 1953. He is a senior banker from Pakistan and former Finance Minister of Pakistan (from 2009 to 2010). Mr. Shaukat Tarin is an ethnic Pashtun born to an army doctor in Multan. He got his initial education from Army Cantonment schools all over Pakistan and later got his MBA from University of the Punjab. He joined Citibank in 1975 and remained with it for 22 years rising to become its country manager in Thailand.

On 7 October 2008, he was appointed adviser to the government and was elevated to the post of finance minister after being elected as a senator from Sindh on 27 July 2009. Tarin resigned from the ministry on February 23, 2010 to "raise equity from the market for Silkbank," which while working at finance ministry was "a clear conflict of interest."

Before his ministerial role, Mr. Tarin served as the country manager of Citibank and did tenures as head of Habib Bank, Union Bank, and twice as chairman of Karachi Stock Exchange. He currently sits on the board of Silk Bank.

He left HBL in 2000 to join Union Bank as its president. As the president of the Union Bank, he was associated with the acquisition by Standard Chartered Bank of a 95.37% interest in Union Bank in September 2006.

Mr. Shaukat Tarin has also been elected twice as chairman of Karachi Stock Exchange (KSE), the last one being in the year 2008.

Finance Minister

Mr. Shaukat Tarin was appointed adviser to the Finance Ministry of Pakistan with a status of Federal Minister, on 7 October 2008. Prior to this appointment, he was serving as the President of Saudi-Pak Commercial Bank (presently, Silk Bank). On 27 July 2009, he was elected senator unopposed from Sindh and subsequently, he was elevated to finance minister of Pakistan. As such, he heads the Executive Committee of the National Economic Council (NEC) and the Economic Coordination Committee (ECC).

He resigned from the Ministry on February 23, 2010 to "raise equity from the market for Silkbank,"



**Mr. Shaukat Aziz Siddiqui**

Mr. Shaukat Aziz Siddiqui was born on 1st July, 1959, in Rawalpindi (Punjab). Most of the family members of Mr. Siddiqui are involved in imparting education in different Institutions. His father Qazi Aziz-ur-Rehman Siddiqui (Late) was known as a social and political worker, who enjoyed the office of elected Chairman of Local Bodies. Mr. Shaukat Aziz Siddiqui passed his Secondary School examination from C.B. Technical High School, Tariq Abad Rawalpindi and graduated from Gordon College, Rawalpindi. By spending about four years at the most prestigious institution i.e. University of the Punjab, Lahore, Mr. Siddiqui did his MBA & LLB from there. Mr. Siddiqui was enrolled as Advocate District Courts on 21.08.1988, Advocate of High Court on 10.10.1990 and Advocate Supreme Court of Pakistan on 26.04.2001. During professional life Mr. Siddiqui was elected as Secretary, District Bar Association, Rawalpindi, for the session 1995-96 and won the election of the office of President High Court Bar Association, Rawalpindi in the year 2011. He was nominated Chairman, Anti-Corruption Committee of Punjab Bar Council, Rawalpindi district for the year 2007-2008. Mr. Siddiqui also remained lecturer for about 03 years at Rawalpindi Law College, Rawalpindi. Articles on different topics and subjects written by Mr. Siddiqui had been published in leading news papers like the Dawn, the News, the Jang etc.

2. At the time of elevation, Mr. Siddiqui was considered as one of the busiest lawyers in the twin cities of Rawalpindi/Islamabad, having more than a decade of regular practice before the Apex Court. He conducted very high profile cases in almost all the fields of law. Mr. Siddiqui at his credit has numerous reported judgements, which show the variety of cases he conducted. Mr. Siddiqui was considered as one of the best orator of High Court Bar Association and District Bar Association, Rawalpindi. Mr. Siddiqui as lawyer was known for his uprightness, straight forwardness, hard work, intelligence and as formidable opponent. Mr. Siddiqui is strong communicator, blessed with gifted qualities to express his thought and feelings through spoken and words in writings. Mr. Siddiqui was elevated as Additional Judge of this Court on 21.11.2011 to represent the Province of Punjab.





**Mian Amer Mahmood**

Mian Amer Mahmood was born on 25 July 1960 in Lahore. He is a renowned Pakistani a business entrepreneur educationist and the former mayor of Lahore. Mian Amer Mahmood has been the Mayor (Nazim) of the District Government, Lahore two times from 2001 to 2009. He is chairman of University of Central Punjab.

#### Early life and career

After completing his MBA from IBA Punjab University in 1987 he chose to venture into the education sector of Pakistan and launched the Punjab Group of Colleges (PGC) in 1985. Later he established Punjab Law College in 1987 and Punjab College of Business Administration in 1989. In 1993, he established Punjab Institute of Computer Science, followed by Muhammad Ali Jinnah University in 1996. In 2002, 2003 and 2010 he launched the University of Central Punjab, Resource Academia School System and Allied Schools respectively.

#### Media group

In December 2008 Amer Mahmood launched a new television network Dunya News, channel was criticized in 2012 when Malik Riaz, Meher Bukhari and Mubasher Lucman had discussions in a talk show. Later in September 2012 he also launched a daily publishing Urdu language newspaper Roznama Dunya, which publishes from six different cities in Pakistan.

#### Political career

Mahmood was first elected as a City Councilor in 1987. He was re-elected in 1991 and had a victory in the local bodies' elections. Later in 2001 he elected as the Mayor of Lahore and won by majority. He was re-elected for a subsequent term of four years which he successfully completed in 2009.

During his mayor-ship he signed the agreement of sisterhood with the four cities includes Isfahan in 2004 and Mashhad in 2006, both cities of Iran. During the tenure of Mahmood Glasgow city provided Lahore with training facilities and fire fighting vehicles in 2008.

#### Charity works

In January 2004 Mahmood donated Rs.1 million to a Government Girls High School in Model Town. Mian Amer launched Dunya Foundation which has successfully achieved its objectives and works for the welfare and uplifting of the society. DUNYA FOUNDATION is a non-political and non-profit organization and its goals are to promote education and serve humanity.

#### Achievements and Credits

- He is the first ever member of the Board of Trustees, of the Asian Institute of Technology (AIT), Thailand Established in 1959 by SEATO Member countries from Pakistan.
- For his services as Mayor of the city of Lahore, he was declared "The Son of Lahore", by the President of Pakistan at a ceremony held at the Lahore Chamber of Commerce and Industry

in 2012.

In recognition of his valuable services towards the education, political and media sectors of the country, he was honoured with the Hilal e Imtiaz, a highly prestigious national award, by the President



**Mian Yawar Irfan**

Mr. Yawar Irfan holds an exuberant experience of over two decades in the field of Intellectual Property Law across South Asia, Gulf, Middle East and North African countries. He is IBA-Punjab University alumnus graduated in 1984. Mr. Yawar Irfan a successful entrepreneur & is the Director of Irfan Group of Industries which includes Irfan Textiles (Licensee of Hangten, Jockey, Giordano, Samsonite, & Slazanger), Fameous Brands (Pvt.) Ltd., (Retail & Marketing Network), Fameous Developers, and Irfan Foods (Pvt.) Ltd.



**Khawaja Ahmad Hassan**

Khawaja Ahmad Hassan is a graduate of Business Administration with a specialization in Human Resources from London, U.K. and with MSc. Management from University of St. Andrews, Scotland.

Apart from obtaining modern equipment to improve operations and efficiency, he is focusing on improving job satisfaction among his team. He is a believer that if people are empowered and held accountable for results, business growth will be much stronger.

Khawaja Ahmed Hassan is the Director Operations and H.R. of Leiner Pak Gelatine Ltd. since Oct 2008. He is the youngest member of the board and a Certified Director of Corporate Governance from the Pakistan Institute of Corporate Governance.



**Mr. Alman A. Aslam**

Mr. Alman A. Aslam serves as a Managing Partner at Ahmad Alman Aslam and Associates, an enterprise engaged in investment banking. Mr. Aslam has over 36 years of professional experience in investment banking, corporate finance and advisory services. He started his career with Citibank in 1975 and continued with Citibank for 28 years, serving in various capacities. He was the Managing Director, based out of New York, responsible for all debt issued by borrowers. Mr. Aslam has also served as an Advisor to EMP Washington.

He has been a Director at MCB Bank Ltd. since October 2011. He serves as an Independent Director at IGI Funds Limited. He serves on the boards of IGI Asset Management, Punjab Small Industries Corporation, and Punjab Coal Mining Company. Mr. Aslam holds a Masters in Business Administration from Punjab University and attended the program for Management Development at Harvard University, Cambridge.



**Mr. Rameez Hasan Raja**

Mr. Rameez Hasan Raja was born on 14 August 1962. He is a former Pakistani right handed batsman in cricket, who represented the Pakistan cricket team during the 1980s and 1990s. He also been captain of the national team. Since retiring from professional cricket, he has become a sports and television commentator.

Raja was born in Punjabi family in faisalabad, Pakistan and studied at Saint Anthony's High School Lahore and Aitchison College, Lahore and holds a Masters Degree in Business Administration from IIM Ahemdabad (India). His brother, Wasim Hasan Raja, also played Test cricket for Pakistan and another brother, Zaeem Raja, played First-class cricket in Pakistan. He completed his Masters degree at Oxford University.

#### Career

Raja made his First class cricket debut in 1978. He received his opportunity to play in a Test match against England. His performance was unimpressive, as he was dismissed for 1 run in each innings. However, with the retirement of several players in the Pakistan squad and with the help of his years of experience in first class cricket, Raja was able to secure a spot in the national side.

Raja played international cricket for 13 years, appearing in 57 Test matches, with a career average of 31.83 and scoring two centuries. In the One Day International arena, he played 200 matches and scored 9 centuries. He was a member of the national side that reached the semi finals of the 1987 World Cup.

However, he was recalled back to the Pakistan squad and played in the 1996 cricket World Cup. During the 1995–1996 season he was removed from the captaincy, after Pakistan lost their first home series to Sri Lanka. His final game in a Test match for Pakistan, was as captain in the 1996–1997 tour of Sri Lanka, however the team failed to win a match during the series. He retired from all forms of cricket in 1997 and since then he has been active as a television commentator and as an administrator for both Pakistan and International cricket.

Raja has worked as a commentator on Test Match Special and Sky Sports, during the 2006 England Test series against Pakistan. He has also worked as the chief executive of the Pakistan Cricket Board, but resigned from his job in August 2004, citing increasing media commitments.

#### 2003–2004: Pakistan Cricket Board

Raja worked as a CEO of the Pakistan Cricket Board, simultaneously serving as a cricket commentator. He resigned from the post of the CEO in August 2004 citing increasing media commitments as the reason for his decision.



**Mr. Zoraiz Lashari**

Mr. Zoraiz Lashari is a success story of entrepreneurship and is a pride of IBA-Punjab University whose session was 1978-80. He came up with this brilliant & unique theme of Water Parks in Pakistan few years ago and presented the 1<sup>st</sup> of its kind called Sozo Water Park. It is considered to be the best recreational centre in Lahore. Apart from the Water Park, Mr. Lashari entered the cinema business as well & owns Sozo World, which is one of the best in Lahore.





**Mr. Ijaz Nisar**

Mr. Ijaz Nisar is the Founder & President of Pakistan's Best Selling Business Magazine, Manager Today and CEO Leading Edge OD & Training Consultancy.

He is OD practitioner, behavioral trainer, personal coach, and author of Best Selling Book "100 Business Leaders of Pakistan".

His 16 years experience in the corporate world has been most enriching till now with the responsibilities of an executive for two large organizations with a size of average 15000 employees and valuing over USD 15 bn public sector entities in Pakistan. Both legacy brand names of National Bank and State Bank of Pakistan (NIBAF) where he has been designing, developing, delivering training and OD initiatives in the field of Strategic Leadership & Management Development.

Ijaz is a visiting faculty at number of prestigious business schools. He has trained more than 50,000 participants over a decade and conducted training for organizations, like State Bank , MCB, Tetrapak Pakistan, Nestle, NIPA, Pepsi, Coca Cola, NBP, HBL, Faysal Bank, Bank Alfalah, UBL, ABL, Askari Bank, ICI, FBR, Shaukat Khanum Memorial Hospital, Institute of Bankers (IBP), Punjab Bank, Civil Services Academy, Kohinoor Energy Ltd. Pakistan State Oil, Civil Aviation Authority, PIA, US Denim, Royal Palm Golf & Country Club, Millat Tractor, DDFC, Hush Puppies, Borjan, Pak Arab Fertilizers, etc. with a local flavor but strategically global in perspective.

As behavioral trainer & writer, he is able to excite people's imagination and ignite them to strive for excellence. Over a period of time, he has earned a lot of respect for his professional prowess, acumen, and business savvy approach that is why some of his participants call him a "Inspirational Guru". Undoubtedly, with all his natural style and passion to discover and learn, Ijaz Nisar is a treat to listen. His favorite quote is "If an egg is broken by an outside force, a life ends. If an egg breaks from within.....LIFE begins"



**Mr. Shahid Sattar**

Mr. Shahid Sattar has over 33 years of experience in the banking and financial industry not only in Pakistan but also internationally, specifically in Retail, Consumer Finance, Branch Operations, Cash Management, Remittance Business, SME & Commercial, Corporate and Islamic Banking in strong financial institutions like UBL, CITI Bank, Muslim Commercial bank, Bank Al-Bilad Riyad – Islamic Bank, BCCI (London, Abu-Dhabi & Cairo-Egypt), NIB Bank & Pak – Kuwait Investment Company. Presently he is holding charge of President, SAMBA Bank Limited

Prior to joining SBL Mr. Sattar was working as "Head of Retail, Commercial and Consumer Asset Business" at UBL. Prior to this Mr. Sattar has worked in "NIB Bank Limited" as "Head of Retail, SME & Commercial Banking Group" where he officiated as Acting President.

Mr. Shahid Sattar has done his MBA (Marketing) from the University of The Punjab & B.Sc (Textile Engineering) from the University of The Eng. & Technology, Lahore.



**Abid Saeed MBA-1981-83**

Mr, Abid Saeed presently holding charge as DG, Ministry of Information, Broadcasting & National Heritage, Islamabad. He has over 22 years experience in Administration, Public Relations & Media Regulations/Coordination. Mr. Abid Saeed after qualifying CSS in 1988 was allocated to Information Group. He completed Nine Months Common Training Program (CTP) at Civil Services Academy, Lahore. He also completed Eleven Months Specialized Training Program (STP) at Information Service Academy, Islamabad. Stood First in FPOE, conducted by FPSC, at Information Service Academy, Islamabad.

He held various position in his career as Regional General Manager, Pakistan Electronic Media Regulatory Authority (PEMRA) Lahore.(2013-14), Director General / Director, Press Information Department, Ministry of Information and Broadcasting, Lahore (2011-13), Press Counselor, High Commission for Pakistan, New Delhi, (2008-11), Director Public Relations (DPR), WAPDA Lahore (2006-08), Deputy Secretary (Administration), Information, Culture and Youth Affairs Department, Government of Punjab, Lahore (2004-06) and Deputy Director, Press Information Department (PID) Ministry of Information & Broadcasting, Lahore (2000-2004)

Mr. Abid completed number of special assignments which includes participation as leader of the delegation in SAARC Media Forum Conference held in Kathmandu, Nepal, November 4-5, 2014, Represented Pakistan in a number of international conferences, seminars, forums and meetings during diplomatic posting as Press Counselor, New Delhi, India, Represented Government of the Punjab (as a part of official delegation led by the Chief Minister) at International Punjabi Conference held in Patiala/Chandigarh, India December 30th, 2004 – January 1st 2005, Performed special duties during the SAARC Summit, Islamabad 2004 in connection with the Media Coverage of the Conference, meeting of President of Pakistan with Indian Prime Minister and sideline meeting of the Prime Minister of Pakistan & India and Performed special assignment with Pakistan Permanent Mission at United Nations, New York, USA in August, 1997 in connection with the visit of Prime Minister of Pakistan to U.N. / U.S.A.

Distinguished Alumni of IBA-Punjab University (Who's Who)  
Section I: Entrepreneurs  
Research by: Muhammad Anas Ganaie (2002-2004)



**Sajid Bodla (1997-1999)**

Sajid did his MBA majors in Marketing in the year 1999. He has been associated with various organizations and remained focused in the field of HRM. He came up with his own venture a couple of years back in the field of dairy farming & milking equipment called Cattlekit & is doing good in this field.



**Usman Khaqan (2002-2004 Evening)**

Khaqan is majors in Marketing from IBA in 2004. He does have passion for IT and has been associated with this industry for over a decade now. Currently he is running his own venture with the name Jazbatel Inc, Engineered Solutions Ltd. in USA.



**Khalid Muhammad (1996-1999)**

Khalid is qualified Metallurgical Engineer from UET and MBA majors in Finance from IBA. He is a successful entrepreneur and is running his plastic bottle manufacturing company Standard Tech / Hassan Plas Packaging for over a decade now.



**Syed Noor ul Hassan (2002-2004 Evening)**

Noor is BSc Textile Engineering from NTU in 1999 and MBA majors in Marketing from IBA. He is an accomplished young businessman with over a decade experience in Textile industry. He is Director Valtesso Sourcing since 2008.



Distinguished Alumni of IBA-Punjab University (Who's Who)  
Section II: Service  
Research by: Muhammad Anas Ganaie (2002-2004)



**Maj® Shahnawaz Badar (2002-2004 Evening batch)**

He has more than 23 years vast experience in different departments of Punjab Government namely IT, Labor, Forestry, etc. & lately appointed as Chairman Chief Minister's Inspection Team (Punjab). Currently he is working as Member Punjab Public Service Commission.



**Uzma Khatana Rauf (1987-89)**

Uzma's session was 1987-89 at IBA-Punjab University. She has a vast experience in Marketing Research. She joined ICI Paints in 1989. She has been associated with AC Nielsen for over a decade and currently working in Unilever as US Team Lead- Shopper Insights at Paramus, New Jersey.



**Saadia Shariff (1982-84)**

She obtained another MBA degree from De Paul University, Chicago, USA in 1989-90. Then she joined Procter & Gamble & served there till 1995. Currently she is Director Marketing (North) at Jang Group of Companies.



**Mubashar Wasti**

He did his MBA in mid 90's & started his career from Unilever. He is Head of Procurement in Unilever at present.



**Faiseh Mehta (2007-2009 Evening)**

He has a diversified portfolio in his career. He is majors in Marketing and has been associated with different organizations in same capacity. He does have the passion for IT and joined Punjab Information Technology Board in year 2010. Currently he is working as Joint Director, e-Government Services in PITB.



**Rubina Qadir (2002-2004 Evening)**

She attained her MBA degree in year 2004. Prior to her MBA, she did MA-English from Punjab University. She does have a long association with NAB and is working as Deputy Director in National Accountability Bureau.



**Mohtram Siddiqui (2010-2012 Evening)**

He is Finance majors from IBA in 2010-2012. He is working as Director Finance, WAPDA.



**Azhar Nazir Sulehri (2010-2012 Evening)**

He is a Civil Servant by profession. He did CSS in 2003. He attained his MBA degree from IBA in 2010-2012. Currently he is working as Deputy Secretary General Evacuee Trust Property Board, Government of Pakistan.



**Hafiz Tariq Mahmood (2008-2010 Evening)**

Hafiz Tariq is majors in Finance and does have a long association with a leading Paints company Brighto Pakistan. Currently he is working there as GM-Finance.



**Abdul Khaliq (2002-2004 Evening)**

Abdul Khaliq has a unique experience of over 18 years in the field of Rice industry and has been associated with various rice manufacturers in Pakistan. Apart from his MBA from IBA, he does hold MPA & LLB degrees as well. Currently he is associated with Senwan Pakistan (Pvt.) Ltd. as GM Operations.



**Rao Tanveer Ahmad (1995-1997)**

Rao Tanveer is a seasoned Sales & Marketing professional with exuberant experience in FMCG industry. At present, he is Head of Sales & Marketing in Tripple-Em (Pvt.) Ltd. (Super Crisp)



**Babar Khalil (2008-2010)**

Babar is a young passionate Marketer. Graduated from IBA in 2010, he joined Fatima Group as Marketing Executive but lately joined Bata Pakistan. Currently he is Brand Manager in Bata Pakistan.



**Farkhanda Ilyas (2012-2014 Evening)**

Farkhanda is a young Sales & Marketing professional with rich experience in business development particularly in SAP ERP solutions. Currently she is working as Regional Business Development Manager in Abacus Consulting.



**Asim Malik (2005-2007 Evening)**

Asim Mullick is double majors in Marketing & HRM. He is a seasoned sales professional with utmost commitment & passion for Sales particularly in the pharmaceutical industry with over 20 years experience. Currently he is working as Business Unit Head in Pharma Health Pakistan (Pvt.) Ltd.





**Saira Asad (2001-2003 Evening)**

Saira was graduated from IBA in year 2003. She has a long association with DAWN Media Group and currently working as Marketing Manager in DAWN News.



**Muhammad Yousaf Siddiqui (2001-2003)**

Yousaf is a bright product of IBA-Punjab University. He did his MBA from IBA in 2001-2003. He is MSc Economics as well. He is also doing his PhD in Management from TSU, Lahore. He has a long association with Metro Cash & Carry Pakistan. Currently he is working as Head of Distribution in Metro Pakistan.



**Dr. Sania Zahra Malik (2000-2002)**

Dr. Sanina Zahra Malik is IBA-Punjab University's pride as she is a PhD in Business Management from University of Glasgow, UK. Prior to her PhD, she obtained her MBA degree majors in Finance from IBA in 2000-2002. Currently she's working as Assistant Professor in IBA-Punjab University.



**Aasim Farooq (2007-2009 Evening)**

Aasim is the blend of Pharmacy & Business Management with a long association in pharmaceutical industry. He is associated with The Schazoo Pharmaceutical Laboratories (Pvt.) Ltd. as Manager Exports.



**Umar Mahmood Butt (2008-2010 Evening)**

Umar is a qualified Cost & Management Accountant and MBA majors in Finance. He is associated with Wateen Telecom since 2007. Currently he is Head of Accounts Payable in Wateen.



**Zaheer-ur-Rahman (1998-1990)**

Zaheer-ur-Rahman was graduated from IBA in 1990. He is majors in Marketing. His joined Bata initially but joined DHL and remained there for 6 years. He has over a decade experience in the telecom industry. Currently he is GM-Channel Development in Q Mobile.



**Imran SanaUllah (2012-2014)**

Imran belongs to electronic media industry by profession. He is a well-known Anchor Person at Waqt News. He attained Masters in Mass Com degree from Punjab University in 2010. Post Mass Com, he did MBA from IBA-Punjab University in the year 2012-2014.



**Dr. Aneela Malik (2004-2006 Evening)**

Dr. Aneela Malik completed her MBA from Institute of Business Administration (IBA), University of the Punjab, in the session 2004-06. She received her MS (2008) and PhD (2011) degrees in Management Sciences (with specialization in Marketing) from IAE Aix Graduate School of Management, University Paul Cézanne, Aix-Marseille, France. Since 2011, she is serving as an assistant professor (Marketing) at Suleman Dawood School of Business (SDSB), Lahore University of Management Sciences (LUMS).



**Dr. Rabia Nazir (2001-2003 Evening)**

Dr. Rabia Nazir is a qualified Research oriented person and is associated with PCSIR Laboratories since 2000. She did MSc Chemistry from Punjab University in 1999. Then she did MBA from IBA-Punjab University in 2001-2003. She attained her PhD Chemistry (Nanotechnology) from Quaid-e-Azam University, Islamabad in the year 2011.

**Muhammad Kamran (2002-2004 Evening)**

Kamran is majors in Marketing & is a seasoned marketer by profession. He has been associated with Unilever for over a decade now in the Wall's Ice-cream business. Currently he is Regional Sales Manager Islamabad/North region.

**Ziaullah Sheikh (2002-2004 Evening)**

Zia has done Chemical Engineering and MBA (e) form IBA. With a 15 years and more versatile experience in known local and MNCs including oil refinery, petro chemical industry, FMCG and currently working with world's nos. 1 pharmaceutical company GSK; believes he is evolving and has to learn lot more

**Moeenuddin Ahmad Siddiqui (2002-2004 Evening)**

Moeen is currently working as Regional Manager Collection and Recoveries in Habib Bank Ltd. He is a certified Master Trainer in HBL. He has almost 12 years experience in banking industry in Pakistan & UAE

**Waheeb Ismail (2007-2009 Evening)**

Waheeb is a seasoned multi-linguistic sales professional who is well-versed in both Arabic & English too. He has been associated with Treet, LUMS, The Nielsen Co. and TNS-Aftab in different areas of Marketing. He joined Orient as Head of Marketing in 2011. Currently he is working in Haier Pakistan as Head of Marketing.





**Hamayoun Bashir (2007-2009 Evening)**

Hamayoun is originated from South Punjab. He is majors in Marketing from IBA. He is associated with Haier Pakistan (Pvt.) Ltd. since 2008 and currently working as Marketing Manager there.



**Shafaullah Butt (2005-2007 Evening)**

Shafaullah Butt has 17 years extensive experience in B2B sales & Key accounts primarily in the telecom industry. He did MBA from IBA in 2007 and has been associated with WorldCall, Mobilink, Warid in the past. Currently he is working as Regional Manager Corporate Services in Ufone.



**Syed Muhammad Omer (2009-2011)**

Omer is Finance majors & joined NHA as Trainee in 2008. He lately joined LDA in 2012 & is working as Assistant Director Finance.



**Hissan-ul-Haq (2008-2010)**

Hissan is a young Marketing graduate with majors in Marketing. He joined Fast Cables as Marketing Executive initially but then moved to Govt. sector and is working as Assistant Director in Parks & Horticultures Authority (PHA)



**Shahoor Aqil (1996-1998 Evening)**

Shahoor is qualified Mechanical Engineer from UET and then went for MBA majors in Finance from IBA. He remained associated with WAPDA for 6 years and then opted for banking industry in 1993 and joined Allied Bank in the beginning. He has been associated with Bank Al-Habib and RBS as well. Currently he is Unit Head Corporate Banking in Askari Bank.



**Atique Khawaja (2001-2003 Evening)**

Atique did MSc Chemistry from Punjab University in 1986. He joined Murree Brewery Co. Pakistan in 1988 as Production Manager. He has attachments with Nestle Pakistan, Narjan Mineral Water Co, Saudi Arabia, and Coca-Cola Beverages Pakistan. Currently he is Sr. Quality-Safety Environment Manager in The Coca Cola Export



**Badar Ikram (2004-2006)**

Badar is majors in Finance from IBA and initiated his career from State Bank of Pakistan. He joined Faysal Bank in 2007. Currently he is VP/Corporate Risk Manager-Central & North Region Faysal Bank.



**Zahid Iqbal Mirza (1982-1986)**

Zahid Mirza is majors in Marketing with 28 years in Pakistan Tele Vision. He is Incharge Sales in PTV.



**Muhammad Arshad (1994-1996)**

He was graduated from IBA in 1996 with majors in Marketing. He has over a decade experience in the telecom industry. Currently he is working as Head of Customer Care in Mobilink.



**Adnan Shahzad (2008-2010 Evening)**

Adnan is digital media and communication specialist with 9 years experience in the industry. He is BCS from Punjab University and attained MBA degree from IBA in 2010. Currently he is Communication and Digital Outreach Specialist in US Department of State at US Consulate General Lahore.

**Umar Draz (1979-1981)**

Umar Draz is graduate of IBA and has long term association with Pakistan International Airlines. Currently he is District Manager PIA Lahore.

**Sajjad Malik (2005-2007 Evening)**

Sajjad is Mechanical Engineering graduate from UET in 2003 and MBA majors in Marketing in 2007. He has been associated with Fluid System International, KSB, and Siemens in different capacities till he joined DHL in 2008. Currently he is Director Customer Services in DHL and is posted in Karachi.

**Tahir Cheema (2001-2003)**

Tahir is a Fulbright scholar pursuing an MS in Public Policy and Management at Carnegie Mellon University. He is currently leading an international comparative research study on high-flyer recruitment in Washington DC. After graduating with an MBA in Marketing from the University of the Punjab he started his professional career as an entrepreneur with a focus on international trade. Spending few years in private and semi-government sectors he joined Government of Pakistan. On a scholarship of the World Bank he earned his second MBA from IBA Karachi in Tax Management. He has been serving Pakistan Customs for nine years with a track of extraordinary performance which was acknowledged both locally and internationally.

**Mian Muhammad Qaisar Yaqoob (2002-2004 Evening)**

Mian Qaisar is finance professional by qualification and has done CA intermediate with article ship as well. He has been associated with different textile companies of Pakistan. He joined Sui Northern Gas Pipelines Ltd. in 2002. Currently he is Deputy Chief Officer (Procurement) in SNGPL.



Distinguished Alumni of IBA-Punjab University  
Section III: Over-seas  
Research by: Muhammad Anas Ganaie (2002-2004)



**Aftab Ahmad Khokher**

Khokher, a career diplomat, has wide-ranging experience working on a number of diplomatic assignments. He has held various posts in the Ministry of Foreign Affairs, Islamabad, and in different government departments, including the Prime Minister's office. Khokher holds M.Sc. in Politics of World Economy from the London School of Economics, and MBA and MA in Economics from Punjab University, Lahore. Currently he is posted as Counselor General of Pakistan in Jeddah.



**Khalid Umar Khan (1985-1987)**

Khalid Khan is majors in Marketing from IBA. He has been associated with hospitality industry in the beginning and has been a part of Salt'n'Pepper restaurant. He then moved to Saudi Arabia to join Fitaihi Group; the giants in buying and selling of diamonds from worldwide. He is qualified Graduate Gemologist. Currently he is working as Commercial Manager in Fitaihi Holding Group.



**Muhammad Irfan Arif (2003-2005)**

He is majors in Finance and has the rich experience overseas in both UAE & Saudi Arabia. Currently he is associated with Baxter Co. Ltd. (Saudi Arabia) as Senior Management Accountant.



**Khawaja Zubair Ahmed (2002-2004 Evening)**

Khawaja Zubair is a seasoned marketer & has an exuberant experience in the field of customer services & communication in Pakistan and abroad. He is associated with Microsoft posted in Dubai and is Head of Customer Support for India, Middle East & Africa.



**Muhamamd Jamshaid Khalid (2002-2004 Evening)**

Jamshaid is majors in Marketing and has a rich experience in banking & telecom industries for over a decade now. He is working as Manager Recoveries & Legal in a telecom company in Dubai called Du.



**Rashid Pervaiz (2002-2004 Evening)**

Rashid is a seasoned banker with over 12 years experience both in Pakistan and abroad. He has been associated with Union Bank, ABN Amro & Faysal Bank in Pakistan at multiple positions. Currently he is working as Head of Sales-Retail Assets in Saudi Hollandi Bank; Riyadh, Saudi Arabia.



**Afnan Nasir (2002-2004)**

Afnan is majors in Marketing and has been associated with banking industry for over a decade now. He is Business Development Manager-Premium Acquisitions in Standard Chartered Bank, Dubai-UAE. He also has the passion for tennis and has been playing at national level.



**Farrukh Seyar (1984-1986)**

He is majors in Finance from IBA. He lately moved to USA with family. Currently he is Managing Partner in HRSS CPAs & Advisors.



**Samita Khawar (1988-1990)**

Samita is a seasoned Marketer with over 21 years experience in Pakistan and abroad. She joined textile industry as her career path and associated with Crescent Textile, Crescent Bahuman and then Kohinoor Textile Mills. She then moved to UAE in 1999 and enjoyed various opportunities. Currently she is acting as Director-Growth Implementation Solutions in Frost & Sullivan (UAE).



**Anas Zia (2005-2007 Evening)**

Anas is a qualified Mechanical Engineer from UET by profession. He has expertise in Project/ Maintenance & Operations particularly in FMCG & Chemical industry. He has been associated with Millac Food, FMC United, Haleeb Foods in Pakistan. He then moved to Saudi Arabia and joined Almarai as Project Engineer. Currently he is working as Maintenance Manager in Nada.



**Zahid Hussain (2002-2004 Evening)**

Zahid is majors in Marketing with over a decade experience in the airlines industry. Currently he is associated with British Airways UK as Flight Operations Controller.



**Muhammad Abdullah Atif (2002-2004 Evening)**

Abdullah is Finance graduate from IBA in 2004. He has been associated with Siemens in Lahore as Commercial Officer for 5 years. He then joined ABB in the same capacity till 2013 & found a better offer again in Siemens Abu Dhabi as Commercial Project Manager.

## Pakistan JINDABAD “Pakistan Zindabad”



Farooq Ali Khan Sherwani MBA(E) 2004-059

It is an old saying that “more you travel more you learn”, I have been traveling in the world since 1983 for the job assignments and later for my business. I have some wonderful experiences out of which I shared in 2012 IBA Magazine about Turkey.” Jeeway Pakistan Jeeway Turkey”.

This time I am going to share my experience about China. One should remember that when traveling abroad you are ambassador of Pakistan, that is why I always pin up the Pakistani Flag on my jacket and carry about 100plus to give as a present. According to my long traveling experience there are two major things one should not forget one is to memorize a few words of greetings of the language of the country and secondly when you give a present of your flag that gives a pride to your host.

I am importing steel pipes from China and usually travel twice a year to negotiate the orders and inspect my goods. In this September I was attending one Steel Tube Fair in Shanghai. In connection to meet my suppliers of pipe I had to visit them in their cities which were about 3-5 hours distance from Shanghai.

There are several ways to travel but the most convenient way is to travel by High Speed Train(you may call it bullet train) which runs at maximum speed of 310KM/HR. There are two main railway stations and two airports in Shanghai. Most of the international flights use Pudong Airport which is about 52km from the Hongqiao airport and the railway stations are on that side. One has to travel from Hongqiao to Pudong to get the flight to Pakistan. Because of Chinese National Holidays, Shanghai was flooded with tourists and traveling by taxi may take two hours, so I decided to take metro train.

On the way, fortunately, I met Alex and his sister who were also traveling to Pudong airport for Japan and great help for me. On way we were discussing Pakistan China friendship, shared culture and geopolitics.

I saw a boy, might be 8 years old, standing beside me and trying to say something to me which I could not hear because of sound of the running train.

I said “Nihao”, he replied “Ninhao” then I said “Wo shi Farooq Sherwani Bajisitan ren” I am Farooq Sherwani from Pakistan. In reply to that he said “Bajisitan .....” I could not understand the second word. His parents were smiling then I asked the boy what did you say and sweetest words he spoke again

“Bajisitan Jindabad” “Pakistan Zindabad”

And I said “Zhong guo Jindabad” “China Zindabad”

As usual, I opened my handbag and took out three Pakistan flags, two for his parents and one I attached on his shirt. I saw smiling faces of the Chinese standing around me and a feel of pride for Pakistan and China.





ملک عمر فاروق (MBA ( 2008 to 2011)

## شوہر کی فریاد

تو جا میری ہور پری بازار بڑے شوق سے  
 نہ دیکھ اس غریب کی جیب کو بڑے غور سے  
 ابھی کل ہی لایا تھا تیرا ہارسنگھار دل تھام کر  
 پچیس دن باقی ہے مہینے کے کیلنڈر دیکھ بڑے غور سے

ہماری محبت کم نہ ہوگی اگر یہ lipstick ہونٹوں سے کم نہ ہوگی  
 دیکھ ذرہ حسن کی دیوی اپنے آپکو آئینے میں بڑے غور سے  
 تیرے سوٹ کم نہ ہوں گے اگر جیب میں پیسے کم نہ ہوگے  
 رکھنے کو جگہ نہی پہنے کو کپڑا نہی دیکھ الماری کو بڑے غور سے

تو پیاری ہے دولاری ہے اس میں کوئی شک نہیں  
 ارے آئینہ چھوڑ دیکھ ان آنکھوں کو بڑے غور سے  
 محبت کوٹ کوٹ کر بھری پڑی ہے ان میں  
 نہ ہو یقین تو دیکھ ذرہ درجن بچوں کو بڑے شوق سے



ملک عمر فاروق (MBA (2008 to 2011)

## بیگم کا جواب

میں جاتی ہوں بازار بڑے شوق سے نہ دیکھا کریوں پروسن کو بڑے غور سے یہ lipstick ہونٹوں سے اب کم نہ ہوگی ہوگی ہوں 40 کی چہرہ دیکھ بڑے غور سے

جو سوٹ تو نے مجھ کو لے کر دیے ہیں وہ تیرے بچوں کو پہنا دیے ہیں دیکھ بڑے غور سے الماری کا اشارہ مجھے اب نہ کیا کر وہ بن گیا ہے چوہوں کا گھر دیکھ بڑے غور سے

میں پیاری تھی دولاری تھی اس میں کوئی شک نہیں آئینہ تجھ پر نظر رکھنے کیلئے دیکھتی ہوں دیکھ بڑے غور سے 12 بچوں کی شکل میں جو محبت دی ہے تو نے مجھ کو عورت ہوں میں تیری مرغی نہیں دیکھ بڑے غور سے

# ANNUAL DINNER 2012





ANNUAL DINNER 2012





# ANNUAL DINNER 2013





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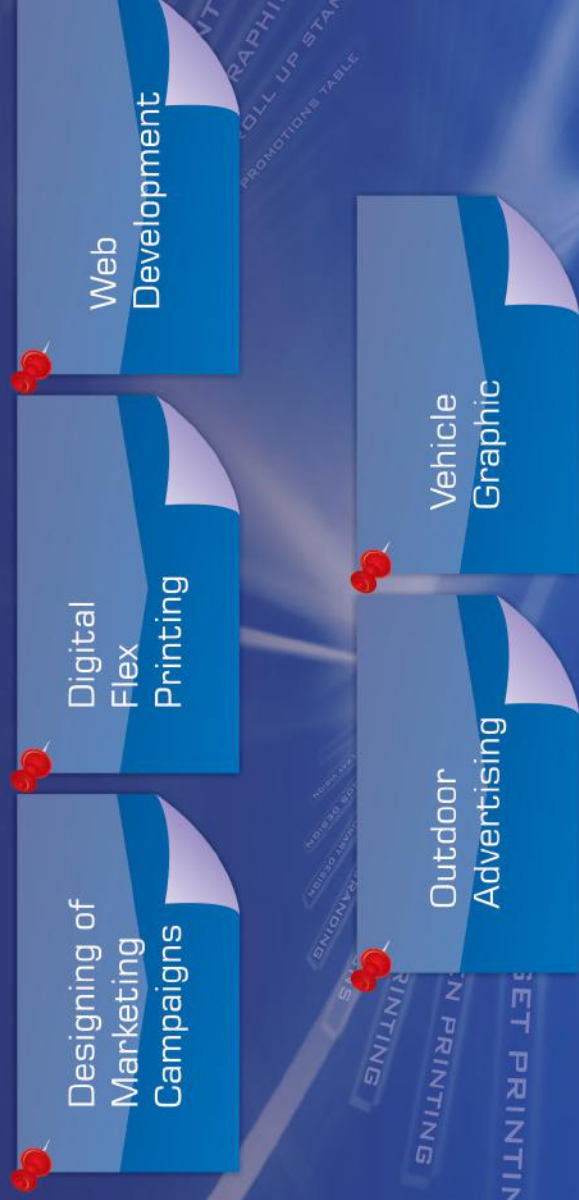
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